



JACK VALENTI
CHAIRMAN
AND
CHIEF EXECUTIVE OFFICER

April 15, 1998

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MEMORANDUM

TO: Participants in Meeting with Senator Feinstein
at Warner Bros. on Thursday, April 16 at 2:00pm

FROM: Jack Valenti

The key to this meeting is to let Senator Feinstein know how indispensable is her leadership and support of the World Intellectual Property Organization (WIPO), Implementing Language and Copyright Term Extension. It is not enough just to have her say "I support you," but for her to take a leadership role in working very closely with Senator Hatch in the Senate Judiciary Committee. When she comes to the meeting, she will have read the letter signed by chief executives of the member companies who impress upon her the unity of our group.

I have to be in North Carolina to redeem my commitment to the University of North Carolina's School of the Arts, which pledge I gave them four months ago.

I am grateful for your presence at this meeting at Bob Daly's office. We need Feinstein.

BE



M-7296

April 14, 1998

The Honorable Dianne Feinstein
United States Senate
Washington, DC 20510

Dear Senator Feinstein:

In the next few weeks, the Senate Judiciary Committee will be taking up legislation absolutely critical to the long-term future of the entertainment industry. As you know, the entertainment industry is creating more jobs in California, good paying jobs, than any other industry in the state. In fact, a recent LOS ANGELES TIMES story pointed out that the entertainment industry is the "engine helping power the Southland's rebound." That is why we want you to be our 'champion' in the Senate Judiciary Committee, to lead the fight for our causes: (1) the crucial passage of implementing language to the World Intellectual Property Organization treaties which is now joined with a negotiated settlement with the On-Line Service Providers, and (2) important Copyright Term Extension legislation whose future is now clouded by House music licensing legislation which could shrink the future of those companies who own music enterprises.

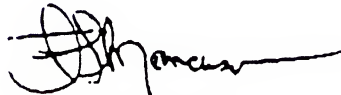
The entertainment industry, based largely in California, faces serious, unprecedented challenges in the electronic marketplace where movies, music, videogames, computer software, books and other intellectual property will soon be available to more than 100 million people all over the world who use the Internet. Digital magic will soon transform delivery systems; it also carries maladies we have to confront. Digital technology enables people to disregard our copyrights as well as ignore the talents and livelihoods of hundreds of thousands of California citizens who create, market and distribute new entertainment material. Just a few keystrokes on an ordinary household computer will enable people throughout the globe to make perfect copies, whether it is the first copy or the thousandth copy, of a copyrighted work without our permission and, most of all, without compensation to those who own and contribute to the making of the work. Ideas, like more tangible forms of property, deserve strong protection.

We are asking you to take the lead in working with Senator Hatch, Senator Leahy, other members of the Judiciary Committee and your colleagues in the Democratic Caucus. We need your leadership to protect California's entertainment industry and to enhance its ability to create jobs in California in the future.

Sincerely,



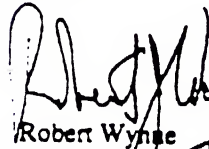
Jack Valenti
Chairman and CEO
Motion Picture Association



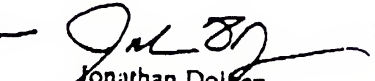
Frank G. Mancuso
Chairman & CEO
MGM Inc.



Ron Meyer
President & Chief
Operating Officer
Universal Studios Inc.



Robert Wynne
Co-President and Chief of
Corporate Operations
Sony Pictures
Entertainment



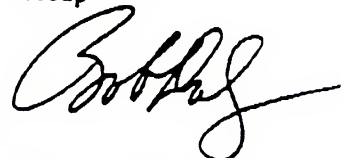
Jonathan Dolgen
Chairman
Viacom Entertainment
Group



Sandy Litvack
Senior Executive Vice
President & Chief of
Corporate Operations
The Walt Disney Company



Peter Chermín
President & COO
News Corporation



Robert A. Daly
Co-Chairman and Co-
Chief Executive Officer
Warner Bros. Inc. &
Warner Music Group



John F. Cooke
Executive Vice President,
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The Walt Disney Company



Frank J. Biondi, Jr.
Chairman & CEO
Universal Studios Inc.